



## Newsletter

March 2006

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### Always close to the North American Market

**A world of experience thinking locally:** E80 as we are more often referred to, is focused on continuing growth in the key markets of the US, Canada and Mexico.

It was clear from the start to the E80 Group that a strong local presence of field service engineers and spare parts assistance is essential as a compliment to traditional commercial services supplied to the market. Our Chicago based team consists of a strong sales and engineering entity with electrical and mechanical service engineers, spare parts expertise and warehouse capable of servicing you 24 hours a day, seven days a week.

Our organization prides itself on providing expert, personal support from the first pre-study activity to day-to-day maintenance and upgrades of an installed system; whether it be a first production simulation or on-line modem support, preventative maintenance programs or emergency on-site visit, all to give our customers a reliable and safe life of their Logistic Automation project.

We put E80's extensive experience from hundreds end-off-line automation projects world-wide at our customers disposition - something we believe gives the intended project a kick-start that improves both the technical reliability and the payback.

Our service organization in Chicago is led by Marco Ferrarini, VP of E80's North American operations. His team takes a proactive approach to customer service focusing on training, preventative maintenance and up grade packages to round out our service program.

To date, E80 has installed close to 150 LGV and robotic systems in the North America territory. We are proud of the strong relationships we have formed and that the investment in E80 solutions have met or exceeded their high requirements for reliability and return of investment. This strong history of loyalty fits our philosophy - with E80 you are buying much more than a machine, you are buying productivity! Need information or assistance; here is how to contact us:

**Elettric 80 Inc.** - 630 Davis Street - Evanston, IL 60201  
Ph +1 (847) 492 8120 - [e80.usa@elettric80.it](mailto:e80.usa@elettric80.it)



The Chicago management team

### E80 Quick Stats

- 1100 LGV and Robotic palletizers installed worldwide
- One (1) business day - Average time to site for service request in North America
- North America, Europe, Africa and Australia - locations of E80 installations
- 25% - Annual growth of company sales
- 100% - effort you can expect from E80 every time to make your project successful

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### Elettric80 to Participate in Tissue World of the Americas



Visit us at stand number 390  
**Elettric80 is the leading supplier of robotic palletizers and LGV systems to the tissue industry**

The most important trade show dedicated to the North, Central and South American tissue markets, Tissue World, will be held at the Miami Beach convention center from 15-17 March. As usual, we will provide a comfortable work space and delicious surprises for all of our visitors. Additionally, we will present an impressive number of innovations during the conference session to be held on Wednesday, March 15. Please stop in to see us any time. If you have any questions concerning the show you can contact us at  
[E80.USA@elettric80.it](mailto:E80.USA@elettric80.it)

### E80 to Participate in North American Material Handling Show



Cleveland, OH,  
March 27-29 2006

Elettric80 will participate in this show for the first time.

We look forward to your visit.

### Get inspiration from our "idea book"!

In need of some new ideas and inspiration when it comes to material handling and end-of-line logistics? Please send an e-mail to [gerenzani.f@elettric80.it](mailto:gerenzani.f@elettric80.it) and we will provide you with our latest DVD addressing a number of issues, including technology, logistics and economy.

### See the Latest in Palletizing!



During June-August our production facility in **Viano**, Italy (45 minutes from Bologna) will be offering guided tours for a closer look at one of our recent innovations, the **Dragon palletizing robot**. Please contact Flavia Gerenzani, [gerenzani.f@elettric80.it](mailto:gerenzani.f@elettric80.it) if you wish to make arrangements for a visit.